

Job Opening: Project Manager / Outside Sales at Clean Water Technology (CWT)

Clean Water Technology (CWT) is the global standard for industrial wastewater innovation. With our patented GEM System and a full suite of end-to-end treatment solutions, we deliver unmatched efficiency and sustainability to clients worldwide. As we grow, we are looking for elite talent to join our team.

Required Qualifications:

- Minimum 8 years of experience selling **capital equipment** (not components) within the environmental or wastewater industry.
- Proven ability to self-generate leads through trade shows, ZoomInfo, social media, cold/warm calling, networking, and web inquiries.
- Experience collecting on-site technical data (measurements, pipe sizing, drawings), obtaining samples for lab analysis, and performing onsite pilot testing or demonstrations.
- Track record of generating proposals, negotiating contracts, processing purchase orders, and coordinating production schedules with clients and operations teams.
- Commitment to client success through post-sale training, troubleshooting, and maintaining long-term relationships.
- Willingness to travel extensively (40-60%), including occasional weekend travel for trade shows (1-2 times per year).
- Proficiency in Microsoft Products, Salesforce, Zoom, Teams, and related sales tools.
- Fluent in English (written and verbal).
- Must be authorized to work in the United States without visa sponsorship.

Position Details:

- Location: Western and Southeastern United States (**Remote**)
- Status: Independent Contractor (unless living in California)

Serious, qualified leaders only (no recruiters or agencies). Apply by emailing your resume to info@cwt-global.com.